

Finish Thompson Drum Pumps Provide Efficient Solution for Medical Environments

Quick and quiet. When you're delivering supplies to a medical facility filled with patients, these two characteristics are important. To find a pump that delivers these qualities, Rockwell Medical turned to Finish Thompson Inc.



Rockwell Medical is a leading provider of concentrates for dialysis facilities in the U.S. When their delivery trucks arrive at dialysis centers, drivers need to dispense their concentrates as quickly as possible and in a manner that does not disrupt activities at the facility. Their use of Finish Thompson's PF Series drum pumps allows them to do precisely that.

Joel Klippel, Vice President of U.S. Sales for Finish Thompson, explains, "When a Rockwell truck arrives at a dialysis center, the driver is able to take a drum of liquid concentrate inside the facility and use our drum pump to transfer the product to a bulk tank. This provides flexibility in the amount of concentrate the facility orders as well as logistics options for facilities that don't have large garage bays for truck deliveries."

Tim Kielb, Transportation Manager at Rockwell Medical, reports, "Since implementing these pumps, we have reduced the time needed by our employees to

transfer product from our 55-gallon drums by four minutes per drum. We have also improved customer satisfaction because the Finish Thompson pumps are much quieter than the old model we used."

PF Series Drum Pumps

These sealless, high-performance pumps offer a unique double suction impeller for high flow and high head. Featuring multiple material options and connections, the PF Series pumps are designed for container-to-container transfer of acids, corrosives and concentrates. Features include built-in hose and cord clips, polypropylene tubes, greater flow control with variable orifice discharge and an FDA-compliant option.



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Two specific features of the Finish Thompson PF Series drum pump are key to this success:

- **Noise reduction:** PF Series pumps are quieter than competitors' pumps. Their low decibel level makes the concentrate transfer less disruptive to patients who are receiving dialysis treatment in the facility.
- **Speed:** The unique impeller on the pump provides high flow and high delivery pressure. This yields maximum performance for that pump size, allowing Finish Thompson pumps to unload a drum faster than other brands. The result is greater efficiency, more deliveries and greater profitability for Rockwell.

"The faster the drivers can unload the concentrate, the more efficient the delivery is, and the more stops the driver can make," notes Klippel. "If each driver can make additional stops, Rockwell can make more money per truck route."

"Our pumps are also a cost-effective solution," adds Klippel. "Despite running them at max flow and max speed in multiple deliveries each day, Rockwell gets an average of one year of operation before the pumps



need to be serviced. When they do need service, we've coordinated a convenient system for Rockwell, working with drivers on their normal routes to drop off and pick up pumps for repairs."

Why has Rockwell made Finish Thompson their brand of choice? Kielb reports, "What has really stood out about our experience with Finish Thompson is the quality of their products and their customer service."

Rockwell Medical currently uses 110 Finish Thompson drum pumps at various locations and has equipped their entire transportation fleet with this brand.

Distributor Name Here
Distributor City, State Here
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Finish Thompson Inc. designs and manufactures pumps for the safe transfer of a wide variety of corrosive fluids. Products include sealless mag-drive centrifugal pumps with run-dry capability, mechanically sealed pumps, drum/barrel pumps, vertical mag-drive pumps, multi-stage pumps and the FTI Air line of air-operated double diaphragm (AODD) pumps.



Finish Thompson Inc.

921 Greengarden Road
Erie, PA 16501 USA
Tel: (800) 934-9384
Fax: (814) 459-3460

FINISHTHOMPSON.COM